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Message from Kuehne Company Regarding Possible Railroad Strike

Thursday, September 15, 2022

To our valued Kuehne customers:

We would like to notify you of the possibility of a railroad strike and its impact on the supply of chlorine and sodium hypochlorite in the coming weeks if the railroads are shut down.

Please note how your supply *could* potentially be impacted by the railroad strike:

Supply of Chlorine:

If a railroad strike halts delivery of chlorine for an extended period, we will be unable to repackage and supply ton containers of liquid chlorine.

We are under contract to supply chlorine to various municipalities for critical infrastructure – drinking water and wastewater treatment – and will be obligated to prioritize our supply of chlorine to those customers if supply becomes low.

The potential loss of supply of chlorine is beyond our control; there are currently no other options available to us for receiving shipments of chlorine.

Supply of Sodium Hypochlorite (Bleach):

Our production of Sodium Hypochlorite will not be affected by the strike. Many bleach manufacturers still use the traditional process of manufacturing bleach using chlorine and caustic soda. However, Kuehne Company utilizes an innovative and inherently safer production process involving sodium chloride (salt) and electricity to manufacture bleach.

Timeline:

On Thursday, September 15, President Biden announced that a temporary agreement had been reached that would ensure continued shipments of vital chemicals such as chlorine.

In anticipation of a potential strike, the railroads stopped accepting new shipments of chlorine and other hazardous materials on Monday, September 12. These shipments are now being resumed. Kuehne Company currently has a large enough inventory of chlorine to ensure that all our customer's orders can be fulfilled despite the delay in railcar deliveries.

Please maintain your usual order volumes. We will be in contact with you regarding your supply of chlorine as more details become available next week.



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Thank you for your patience and understanding.

Sincerely,

Zach Kuehne
President

Dave Zilberfarb
Director of Sales and Marketing